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Welcome

- AVA Corporation Ltd.

AVA Corporation Ltd has been providing comprehensive logistical support to military/ arms-forces, also specially in aviation fields and additionally private sectors since 2002 from sourcing to sales as the enlisted agency of Bangladesh Defense Ministry (**MoD**). Moreover, we have been also engaged with **ICT** -telecom services, consulting, out sourcing and trading mainly based on import. We have the capacity and capable to facilitate establishment of manufacturing units from registration procedure to setting up at Export Processing Zones (**EPZ**) in Bangladesh. In addition we are also engaged with Telecom Services coordinating to overseas calls termination /IGW.

As **TRACE** certified firm, AVA Corporation Limited maintains high standards and reliability. AVA Corporation complies with required laws of USA, national laws and also international regulations in vogue.

The same as logistics support and supply chain based stakeholder, this business firm is committed to not only providing cooperation but also adding values for its clients and foreign principals.

1. [About Us](#)

The name of the company is AVA Corporation Limited, a government registered organization from the Joint Stock Companies and Firms under Commerce Ministry which was established on **October 21, 2002**. However, it has been generating new strength in distribution as an enlisted agency of Defense Ministry for equipments /commodities and services since September 03, 2008 from its corporate office in Dhaka-Bangladesh, a developing country in South Asian Zone.

Besides, AVA Corporation is involved with telecom (overseas calls termination), outsourcing, consulting & trading based on indent, import, sourcing as well as registration procedures on inaugurating new companies/factories at Export Processing Zones in Bangladesh.

With full acquired experience; meanwhile we are in expedition through our potential and reliable Manufacturers/ Exporters who would supply us the items. Interested manufacturers, agents/ distributors should contact us directly for their business commencements. Kindly know that we are highly interested to enter into a long-term business relationship with any reliable esteem company. Therefore, please send us your full products /services offer for our close study and reference, so that in turn we shall place our first suitable order.



2 a. Business References

- Enlistment with Bangladesh Defense Ministry (**MoD**): 207/5/4218/DGDP/Reg. Dated: 03 September, 2008.
- VoIP Service Provider (VSP) License No. BTRC/LL/VSP(557) Ava/2013-557. Issued from Ministry of Post and Telecommunication, Dhaka, Bangladesh.
- **Certificate of Incorporation** No: C-88334/ 10. Issued from Joint Stock Companies and Firms under Commerce Ministry.
- **TRACE** certification **ID**: TC4194-8197. e. UNGM(United Nations Global Marketplace) ID: 605988
- **UNGM**(United Nations Global Marketplace) **ID**: 605988
- Bangladesh Bank (**Central Bank of Bangladesh**) **Permission No**: BOIMUNI (Chtta)/1977/113(11)/A-245.
- **VAT Registration**: 2409 1036 443. Area Code: 240 301.
- **TIN Certification**: 1656 2378 3198.
- **Indenting Permission No**:30117, Chittagong

Associated Member

- The Chittagong Chamber of Commerce & Industries, Bangladesh.
- Bangladesh Indenting Agents' Association.

2. b. Our Vision

Trade **Mission** for our **Valued Customers**:

- We commit to support and add value for our customers with confidence.
- We will deliver solutions to facilitate our valued customers.
- By leveraging our local services through computerized processing management and well established networks, our customers can trust us with primary business activities.

We Trust In:

- Acting with integrity, honesty and respect.
- Valuing trust and personal responsibilities.
- Delivering excellent services, which add value to our customers' business.
- Focusing on continual growth and outstanding performance.
- Striving to create a safe work environment.
- Valuing each employee's contribution towards achieving our business objectives



2. Business

3. a. Procurement for Military

It is privilege to introduce our-self as enlisted agency for supply & indenting of Defense Ministry onward logistics support to Bangladesh Army, Navy & Air-force through operating Unmanned Aircraft Systems (**UAS**), Aerospace related items, Air-craft, Helicopter and its avionics spare parts / MRO; Arms-ammunition, Armament, Digital Microwave, Radar, Telecom items, cyber security services, Parachutes, Command Vessels, Motor Tug, all type of Vehicles, NVG, ICT equipment, Software, Hardware and its Spare parts/ support services, electrical-mechanical power equipments, Cabling- Optic Fiber, Foods and consumer items etc.

Besides, the company also provides all kinds of supplying functions to the other government, semi-government, and private agencies in Bangladesh.

Our Company, AVA Corporation is specialized in import and wholesale of military products, accessories, and daily products. Now, we are one of the most established suppliers for military items. At present, we are working very closely with all military camps and Quarter master department, supporting them with local purchase and supplying urgent needs of military products. We also do wholesale and distribute our products to most of the military Canteen Stores Department (**CSD**) in Bangladesh.

3. b. Telecom Sector

The vision of AVA Corporation is to provide quality based Overseas Calls Termination service through International Gateway Connectivity (**IGW**) between Bangladesh and the rest of the world at competitive price. We believe the customer is always right and that hard work pays off. Service is our business and to ensure highest quality of performance, we are committed to be the premier business partner in Bangladesh for international carriers.

AVA Corporation has long experience in carrier for Voice, Data, Mobile and IT business as well as other value added services through the state run Telecom organization- BTCL & private ILDCs, with this vast experience in the telecommunication system of Bangladesh and in international arena. Our organization- AVA Corporation has been awarded the License by the Bangladesh Telecommunication Regulatory Commission (**BTRC**) to provide International voice traffic originating from and termination to Bangladesh under section 36 of Bangladesh Telecommunication Regulation Act.2001 to maintain as **VoIP Service Provider (VSP)**

3. c. Inland Distribution

AVA Corporation is a provider of sourcing services from Bangladesh about twelve years above with broad experience in providing to our customers; and products are also international quality at competitive prices. AVA Corporation offers a variety of products & services within the sourcing market, our additional business categories are tea, sea food/fish, full cream milk powder, mineral water & jute products.

As an enlisted distributor of Bangladesh military & provider of sourcing services, we seek to make the procurement process for our customers with efficiently and carefully at limited risk. Our proposed offers and facilities in Bangladesh are up to date as well as flexible.

❖ c. (i). **Jute Products**

We are delighted to introduce our native agro based products- jute as a renewable natural fiber, is also bio- degradable and environmentally friendly, it is one of the few crops, which can be grown in the monsoon season in our country. It's a natural fibre popularly known as the golden fibre in Bangladesh.

Jute is not only a major textile fibre but also a raw material for nontraditional and value added non-textile products. Jute is used extensively in the manufacture of different types of traditional packaging fabrics, manufacturing Hessian, sacking, carpet backing, mats, bags, tarpaulins, ropes and twines. Before being used as a commercial commodity it was used in different parts of the world to make household and farm implements such as ropes, handmade clothes, wall hangings, etc.

🚩 **We do wholesale and distribute our following products:**

Jute yarn, Twine, Rope.

- Hessian Cloth.
- Hessian / Canvas Bag- Natural color, full bright color, Semi bright color. Carpet backing cloth (CBC).
- Jute Carpet and Mats.

❖ c. (ii). **TEA Leaves**

At AVA Corporation, we are proud of our main botanical prestigious product – Tea leaves. This traditional product is widely popular amongst the people in Bangladesh. We are constantly setting new dimensions and standards for reliability with services and products that help the people and the environment in significant ways, in Bangladesh. It should be also mentioned here that we are main distributor of tea leaves, full cream milk powder and mineral water for Defense ministry at their chain shop-CSD in Bangladesh.

❖ c. (iii). **Sea Food / Fish**

We like to introduce ourselves a seafood sourcing trading organization in Bangladesh. Currently we are looking for genuine buyers for supplying of frozen hilsha, white pomfret, black pomfret, Chinese pomfret, cuttle fish, blue swimming crab, red snapper, bon fish and all kind of shrimps- sea tiger shrimp, black tiger shrimp, white shrimp, white water prawn etc. Besides this, our related products are dry fish maws, hils fresh chilled & frozen; dry & frozen shark fin, shark bone, shark tail.

The buyers are also requested to contact us for specific requirement at earliest convenience. It may be mentioned here as regards our main specialty for halal food products.

3. Services

4.a. Investment in Bangladesh

AVA Corporation had provided business consultancy services since its incorporation in Bangladesh before enlistment with Defense Ministry. Our services include consulting on setting up of companies, factories and offices in Bangladesh. Here investors can obtain information on the investment opportunities in Bangladesh and incentive package on offer.

If the investor is to locate in an Export Processing Zone then we will introduce the company to the Bangladesh Export Processing Authority as well as facilitate the early start up processes. Information is also will be provided on the types of companies that can be formed, also the general cost of doing business in Bangladesh, how to obtain the necessary work permits for you and your staff, remitting funds to Bangladesh and so on.

Select to invest in Bangladesh.

Bangladesh is a combination of competitive market, business friendly environment and cost structure that can give best returns.

Bangladesh offers a well-educated, highly adaptive and industrious workforce with lowest wages & salaries in the region. 57.30% of the population is under 25, providing a youthful group for recruitment. The country has consistently to develop a skilled workforce creating to investors needs.

Bangladesh is strategically located next to India, China and ASEAN markets, Bangladesh has provided to be an attractive investment location with its 167.8 million populations (2022) and consistent economic growth leading to strong and growing domestic demand.

Energy prices in Bangladesh are the most competitive in the region. Bangladesh offers the most liberal FDI regime in South Asia, allowing 100% foreign equity with unrestricted exit policy, easy remittance of royalty and repatriation of profits and incomes.

4. b. Consulting & Sourcing

Consulting & Sourcing: Mainly based on export, import as well as registration procedures for establishment of new companies /factories at export processing zones (EPZs) or any places in Bangladesh we have to follow the theme:



Localization Analysis Feasibilities Studies Procedure documents and contract

Delivering excellent services, which add value to our customer business

- * Develop network with government, create and maintain supportive arrangement with others services.
- * Assist to Bangladeshi companies in import/ export and other instructive relations.
- * Consultancy, preliminary survey, market research, product basis with suppliers and governmental entities.
- * Identify and evaluate products and purchase process; joint venture partners, produce contracts with manufacturers and suppliers.
- * Manage the local suppliers to reach quality standard of the customers on the need basis.

* Negotiation and order forwarding on behalf of foreign importers with defense ministry and non-government organizations.

AVA Corporation is committed to maintaining its outstanding result through professional sound experiences.

4. c. Outsourcing

AVA Corporation Ltd. (IT) is serving as a Business Process Outsourcing firm, offering a comprehensive set of service and solutions for domestic & international markets with superior quality considerations. The key proposition of our process is quality centric structures maintaining high information security for our clients, state of the art infrastructure and reporting process and high-end resource development strategy. We believe in building steady and long term relationships as a service partner through providing all-in-one support and solutions.

DATA ENTRY & CONTENT MANAGEMENT

AVA Corporation offers a wide range of back office services and has accumulated experience as well as expertise to serve varied industry sectors. We cater to the business requirements of clients at various levels from simple data entry, which allow you to outsource a complete department with standardized tasks, semi-standardized tasks, social media support, resource management etc. to an offshore team. We combine our industry expertise and advanced technology to provide a range of integrated and seamless customer management solutions.

We offer scalable, cost-effective solutions for your non-core functions. Our vast experience and knowledge on Back Office Management has made us one of the most diversified and dynamic Back Office Support outsourcing company in Bangladesh. We are offering complete set of packages to our valued customers, where you will find One Stop Solution which you are looking for.

BUSINESS SEGMENT

DATA ENTRY SERVICES and CONTENT MANAGEMENT

We offer both online and offline data entry services attaining lowest cutoff time to convert the raw data into business analytics. Our core concentrations are:

- Customer Application Forms
- Surveys and Questionnaires
- Card Processing
- Academic Data
- Purchase and order forms.
- Content processing
- Editing & cropping services
- Online content upload
- Content modification service.



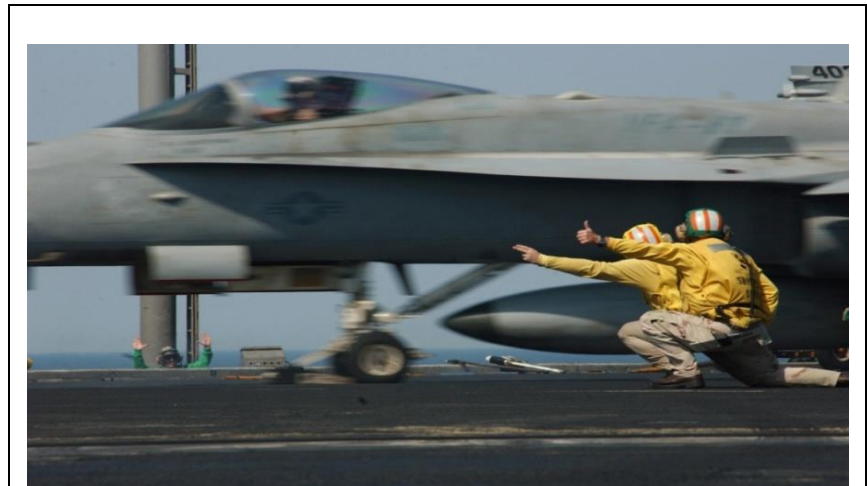
4. Aviation

5. a. Defense Aviation Sector

AVA Corporation Ltd supports with comprehensive spare parts sourcing also services for military fixed-wing and rotary-wing aircrafts in Bangladesh. We provide our services to determine if a hard to find airplane's engine part, component or accessory whether new, new surplus, overhauled, or serviceable, is available. Since its commencement in 2018 has grown fast to become one of the leading distributor of aircraft spare parts, lubricants, ground support equipment's etc. AVA Corporation Ltd delivers complete, cost-competitive service solutions for our defense sectors, regardless of their equipment's original manufacturer (**OEM**).

We offer an extensive inventory of aircraft parts to aircraft authorities /owner through our **FAA**-approved and certified foreign prime suppliers from USA directly. We adhere to or exceed all military quality standards related to the handling, storage, preservation and shipping of this grade supplies through our US based foreign principals.

AVA Corporation provides also complete arm-forces related **UAS** / small aircraft from the manufacturer in USA directly as well as airport ground support equipment (GSE) solutions to corporate, MRO, airline and general aviation customers in Bangladesh.



5. b. Commercial Aviation Sector

Biman Bangladesh Airlines- Nation's Flag Carrier

We are delight to involve as enlisted firm with our Nation's Flag Airlines Carrier- Biman Bangladesh Airlines for Supply and MRO Services / Spare parts of Boeing 737-800, Boeing 777-300ER, Boeing787-8, Boeing 787-9 and Bombardier Dash- Q400.

On the other hand, we are also engaged to maintain for different types of services for their project & works (P & W) into building activities at Biman Bangladesh Airlines.

In brief, the **National Flag Carrier, Biman (www.biman.gov.bd)** is proud to be the most prominent and conspicuous brand ambassador for Bangladesh. The tail insignia of the airline signifies its pride, the values and the ideals that the nation cherishes. Biman is committed to keep the honor of the nation high.

5. Contact:



Corporate Office: (Location at Capital City- Dhaka)

AVA Corporation Limited.

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Dhaka-1206, Bangladesh.

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